

Export Action Plan for Jalgaon District

Nashik Region, Maharashtra

November 2024



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1 District Profile

1.1 Introduction

Jalgaon District is in the north-west region of the state of Maharashtra. It is bounded by Satpuda mountain ranges in the north, Ajanta Mountain ranges in the south. Jalgaon is rich in volcanic soil which is well suited for cotton production. Marathi is the local language. People speak Hindi in the areas bordering Madhya Pradesh. The staple food of the people is millets, wheat, and rice.

Four main fairs are held in the district which attract several devotees not only from within the district but also from the rest of the state. These are: the Shri Rama Rathotsava fair at Jalgaon town, held during the Hindu month of Kartik; the Navaratri-Mahalaxmi fair at Jalgaon town during Navaratri, Changdeo fair at the Changdeo temple located about 6 kms northwest of Muktainagar, and the Mukatabai fair held again in Magha at Kothali, in Muktainagar tehsil.

1.2 Climatic Conditions

In Jalgaon, the wet season is oppressive and mostly cloudy, the dry season is mostly clear, and it is hot year-round. Over the course of the year, the temperature typically varies from 58°F to 108°F and is rarely below 52°F or above 112°F.

Jalgaon on an average receives between 77 cm and 80 cm of rainfall per year. In the eastern most part of the district—i.e., in Yawal—the average annual rainfall is 77 cm. In Bhusawal, Pachora, and the city of Jalgaon, it is 79 cm; and in Jamner, it is 80 cm.

1.3 Administrative Profile

Jalgaon district is divided into Six subdivisions namely (Jalgaon, Bhusawal, Pachora, Amalner, Faizpur, Chalisgaon, for revenue and administrative convenience. This district is divided into fifteen Tahasil's and fifteen Panchayat Samitie's for administrative purpose. As per 2011 census there are 1501 villages & 1152 Gram Panchayat.

Collectorate:

Table 1-1 Collectorate

Designation	Work area
Collector & District Magistrate	Administration of whole district
Additional Collector	Tenancy Branch, Entertainment Tax Branches/IGY Branch
Resident Deputy Collector & Additional District Magistrate	Revenue Branch, Land Matters, Home Branch, Establishment Branch, Municipality Administration, Inward/Outward, Disaster Management, Lok Shahi Din, Departmental Enquiry, Reception, Setu Suvidha Kendra, District Management Cell
Deputy Collectors	District Supply Officer, District Deputy Elections Officer, Deputy Collector E.G.S., District Resettlement Officer, Special Land Acquisition Officers (5 No's).

Source: District Industries Centre (DIC), Jalgaon

Sub-Division:

Table 1-2 Subdivision

Subdivision Name	Tahsil(s) included
Jalgaon	Jalgaon, Jamner
Pachora	Pachora, Bhadgaon
Amalner	Amalner, Chopda
Faizpur	Yawal, Raver
Erandol	Erandol, Dharangaon, Parola
Bhusawal	Bhusawal, Muktainagar, Bodwad
Chalisgaon	Chalisgaon

Source: District Industries Centre (DIC), Jalgaon

1.4 Location and Geography

Geographical location: Between 20° and 21° North latitudes and 74° 55' to 76° 28' East longitudes, in the northern part of the state. Jalgaon City located at Longitude 75.5626039 and Latitude 21.0076578. Adjoining districts to Jalgaon are, in North: Satpuda Hills, South: Aurangabad and Nashik, East: Madhya Pradesh and Buldhana, West: Dhule.

Major rivers running through Jalgaon are Tapi, Girna, Waghur catering the major of water needs. Dams in area are as follows

- ▶ Girna Dam (Tal.: Nandgaon District Nashik),
- ▶ Hatnur Dam (Tal: Bhusawal),
- ▶ Manyad (Tal: Chalisgaon),
- ▶ Bori (Tal: Parola),
- ▶ Bhokarbari (Tal: Parola),
- ▶ Suki (Tal: Raver),
- ▶ Abhora (Tal: Raver),
- ▶ Hivra (Tal: Pachora),
- ▶ Agnavati (Tal: Pachora),
- ▶ Tondapur (Tal: Jamner),
- ▶ Mangrul (Tal: Raver),
- ▶ Bahula (Tal: Pachora)

1.5 Demographic Profile

According to 2011, Jalgaon had population of 4,229,917 of which male and female were 2,197,365 and 2,032,552 respectively. In 2001 census, Jalgaon had a population of 3,682,690 of which males were 1,905,493 and remaining 1,777,197 were females. Jalgaon District population constituted 3.76 percent of total Maharashtra population. In 2001 census, this figure for Jalgaon District was at 3.80 percent of Maharashtra population.

There was change of 14.86 percent in the population compared to population as per 2001. In the previous census of India 2001, Jalgaon District recorded increase of 15.53 percent to its population compared to 1991.

1.6 Logistic Infrastructure Profile

There is a good surface communication between Jalgaon to taluka places. There in normal communication between Block to Villages. 97% villages are linked with roads. 38% villages are seasonally linked by roads.

1.6.1 Road Transport

National Highway 6 (Surat-Nagpur-Kolkata) passes through the city. Important cities of the state are also connected by state highways. Accessibility to the major port is achieved through this national highway.

1.6.2 Rail Transport

The city is served by Jalgaon Junction railway station. The railway connects the city to major cities like New Delhi, Mumbai, Kolkata, Hyderabad, Jaipur and many more.

1.6.3 Air Transport

Jalgaon airport was built in 1973 by the Public Works Department. The Jalgaon Municipal council took over its operations in April 1997 and handed it over to the Maharashtra Airport Development Company in April 2007. The Government of Maharashtra signed a Memorandum of Understanding (MoU) with The Airports Authority of India (AAI) to upgrade the existing airfield in July 2009. The then President of India, Pratibha Patil laid the foundation stone for the development and expansion of the Jalgaon airport in June 2010. Jalgaon has two flights one for Mumbai and one for Ahmedabad operated by Trujet airlines.

1.7 Agricultural Profile

As per the land utilization pattern of the district, Jalgaon district has 8.92 lakh ha. Land available for cultivation out of which 7.98 lakh ha. Land is cultivable under different crops. As per available data the surface & well irrigation is up to 2.94 lakh ha. i.e., 17.80% of total cropped area.

Major crops in Jalgaon are Banana, Wheat, millet, lime, groundnut, cotton, sugarcane. The district is divided into two agro climatic zones, one is Scarcity zone consisting of 5 block & another one is Assured rainfall zone consisting of 10 blocks. In these zones the cropping pattern is different.

Today Jalgaon district is known as Cotton & Banana bowl of the State, as 4 lakh ha area is under cotton & 48000 ha. Area is under Banana crop. These two crops are main cash crops generating major labor potential. These crops affect the economy of the district. Maze is emerging as another important crop in the district.

In horticulture Banana and Pomegranate being the most valued crop farmers are following it Custard apple and lemon and another important crops of district Brinjal vegetable crops of district. Due to increase in irrigated areas rabbi area is increasing. In recent years there is increase in area of cotton, Maize, Soyabean crops and reduction in the crop area of Cereals, Deshi cotton, Sunflower & Sesamum. There is increase in Wheat & Gram crops due to availability of irrigation.

1.7.1 Major Horticulture Produce of District

Table 1-3 - Major Horticulture production data

Sr. No.	Name of Product	Area under Production in hector (2023-24)	Production in MT (2023-24)
1	Fruits	75.157	4656.504
2	Spices	2.041	15.620
3	Vegetables	21.361	463.056
4	Flowers	0.279	9.757

Source: Horticulture Area Production Information System (HAPIS), Ministry of Agriculture, Government of India- (Area and Production of Total Horticulture Crops - Category wise: 2023-24. Data up to 3rd Advance Estimates)- Area in '000 Ha and Production in '000 MT

1.8 Industrial Profile

Jalgaon has a strong Textile industry and Agro based food processing Industry. Banana being produced in surplus; it contributes the highest number of Agro industries.

Following is the data for Brief Industrial scenario

Table 1-4 Industries overview

Sr. No	Head	Unit (nos.)
1	Registered industrial unit	4276
2	Total industrial unit	4276
3	Registered medium & large unit	06 (medium) 04 (large)
4	Estimated avg.no. of daily worker employed in small scale industries	8305
5	Employment in large and medium industries	13344 (large) 5435 (medium)
6	No. of Industrial area	4

Source: District Industries Centre (DIC), Jalgaon

Table 1-5 Employment contribution

Sr No	Type of Industries	Employment (%)
1	Dairy products	2.17
2	Dal mills	1.08
3	Sugar mills	8.15
4	Vanaspati Ghee	4.14
5	Oil mills	5.14
6	Ginning and pressing	21.38
7	Spinning and Weaving	33.49
8	Cotton Textiles	0.2
9	Printing	0.2
10	Chemical products	0.63
11	Cement products	0.66
12	Iron industries	0.44

Sr No	Type of Industries	Employment (%)
13	Fabricated Metals	0.43
14	Industrial Mechanical	0.19
15	Motor Repair	4.99
16	Another repair	6.02
17	Others	10.7

Source: District Industries Centre (DIC), Jalgaon

1.9 Service Sector Profile

The Service industry functional in Jalgaon is capable enough to fulfill districts requirements and one of the major employers. The services district has to offer are as below

- ▶ Computer Training Institute.
- ▶ Xerox, Fax, Typing Cyber Café etc.
- ▶ Desk Top publishing / Screen Printing.
- ▶ Laundry & Dry cleaning
- ▶ Servicing of agriculture farm equipment e.g., Tractor, Pump, Rig Boring machines
- ▶ Photographic laboratories
- ▶ ISD/STD Booths
- ▶ Creating of databases suitable for foreign/Indian markets, software development
- ▶ Data conversion, data entry and data processing.
- ▶ Digitization of spoken material (e.g., legal and medical transcription)
- ▶ Computerized call centers.
- ▶ Multi-Channel cable TV with Dish Antenna.
- ▶ Video shooting.
- ▶ Hot mix plant (Irrespective of mobile or immovable)
- ▶ Research & Development 16 Repairing & Servicing of TV / Fridge / A. C. etc.
- ▶ Hotel & Restaurant
- ▶ Advertising media
- ▶ X-Ray clinic
- ▶ Tailoring
- ▶ Weigh bridge
- ▶ Blue printing and enlargement of drawing/designs facilities
- ▶ Fax Services
- ▶ Flour mill
- ▶ Bore well

1.10 Industrial Infrastructure Profile

Jalgaon has some of the oldest MIDC's in Maharashtra along with upcoming new facilities to cater industrial growth.

Table 1-6 MIDC areas of Jalgaon

Sr No	Name of Ind. Area Land acquired (In hectare)	Land developed (In hectare)
1	Co. Ind Est. Jal.	19.3
2	MIDC Jalgaon	629.63
3	MIDC Bhusawal	325.84
4	MIDC Chalis gaon	256.16

Source: District Industries Centre (DIC), Jalgaon

1.11 Industrial Association of the District

Industrial associations are sector specific and focuses on the wellbeing and support for local industries.

Following are the Industrial associations stationed in Jalgaon

Table 1-7 Industrial associations

Sr. No	Name of Industrial Association	Contact Person	Contact no.	Email-ID
1	Jalgaon Industries Association (JINDA).	Shri.Bhuvaneshwar Sing	9822520801	jindajalgaon@yahoo.com
2	Jalgaon Dal Mill Association.	Shri.Prem Kogta.	9823066171	Kogta.jal@sancharnet.in
3	V-Sector Multipurpose Foundation	Shri.Sandeep Bhole	9422283610	Tnb2004@redifmail.com
4	Plastic Pipes Mfg. Association	Shri.Ravindra D Laddha	9823094276	lapil@redifmail.com
5	The Association of Small-Scale Industries	Shri.Shyam Agrawal	9225120678	shyam@agrawals.co.in
6	The Small-Scale Engineering Association	Shri.Chandrakant Bendale	9422292003	Swastika_eng007@yahoo.com
7	The Plastic Bag Mfgs. Association	Shri.Kiran Rane	9822012771	ranek@ymail.com
8	The Jalgaon Oil Mill Owners Association	Shri.Aditya Bajoriya	9422282228	aditbajoria@yahoo.com
9	The Mat Mfgs. Association	Shri.Harish Yadav	9823066162	shagunmatshy@yahoo.com
10	The Plastic Processors Association	Shri.Vinod Biyani	9823020288	vinodbiyani@yahoo.com

Source: District Industries Centre (DIC), Jalgaon

1.12 Banking Facilities

All leading Private & Public sector banks have their branches in Jalgaon District; SBI, HDFC, ICICI etc. Also, Jalgaon district have branches of NBFC namely Bajaj Finance, Shriram Transport Finance, India Bulls Housing Finance etc. Proper network of Banking facilities in Jalgaon District is available

2 District Export Profile

2.1 Jalgaon District Export Scenario

The below mentioned table depicts Jalgaon district's export scenario as well as state's export contribution in India's total export and Jalgaon district's export contribution in state's total export.

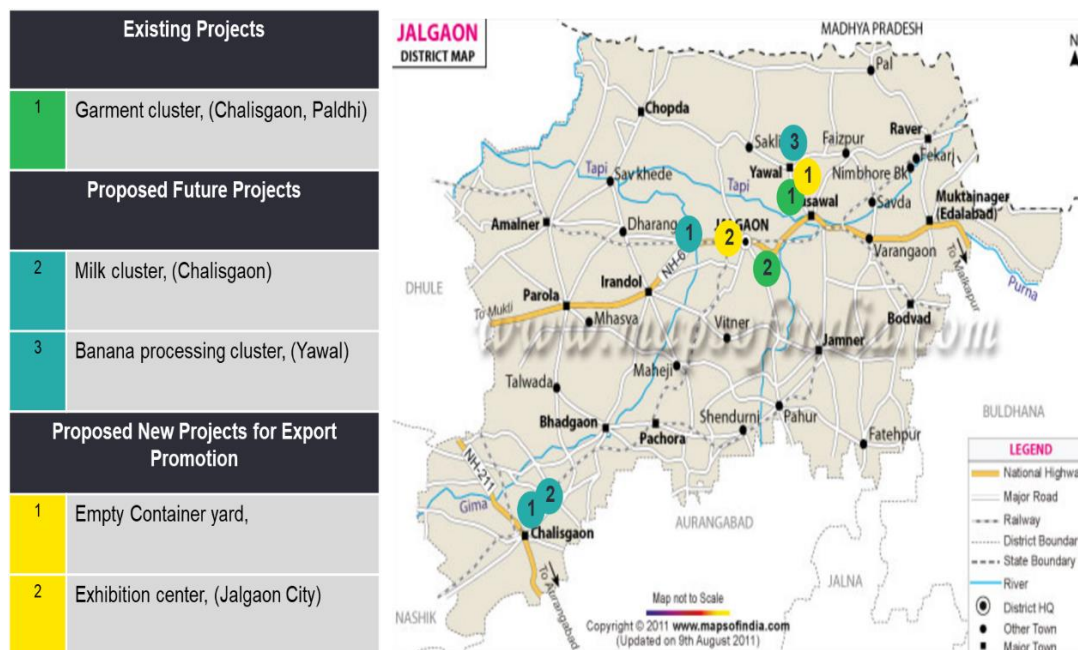
Table 2-1 - District Export Scenario

State and District Export Contribution		
	Total Exports (INR crore)	Percentage Contribution (%)
Maharashtra	5,56,400.42	15.37% to the country's export (36,19,291.9)
Jalgaon District	3,040.7	10.12% of Region's export

Source: DGCIS, Government of India (April 2023 to March 2024)

2.2 Existing and Proposed Infrastructure for Exports

The list and location of key existing projects, proposed future projects future projects and proposed new projects for Export Promotion in the district is as mentioned below



Source: District Industries Centre (DIC), Jalgaon

2.3 District ODOP & GI Profile

When we speak of the export from Jalgaon, the major exportable items are Fruits, PVC produce & Gold. Jalgaon is known as "Banana City of India" as the region contributes approximately two-thirds of Maharashtra's banana production. It is also known as "Gold City" of Maharashtra. The details of identified ODOP for the district is given below.

Table 2-2 ODOP Profile

Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector
1	Jalgaon Banana	Yes	Yes	08039010	Agriculture
2	Plastic PVC Pipes	No	Yes	3917	Plastics

Source: DGCIS, Government of India (April 2023 to March 2024)

Table 2-3 Current market of ODOP

Export Products		HSN Code	Export Value FY 22-23 (INR crore)	Production Hubs	Existing Market
GI & ODOP	Jalgaon Banana	08039010	46.4	Tandalwadi, Raver, Faizfur, Yaval, Muktainagar	Iran, Uzbekistan, UAE, Nepal, Saudi Arab, Iraq, Qatar
ODOP	Plastic PVC Pipes	3917	43.1	Jalgaon MIDC	Maldives, Bhutan, UK, Ireland, Oman, France, Sri Lanka, Italy, Austria, Iraq, Germany

Source: DGCIS, Government of India (April 2023 to March 2024)

2.4 Top Exporting Products and Countries from District

2.4.1 Top 10 Exporting Products from District

Table 2-2 Top 10 Exporting Products from District

Top 10 exporting products	Export Value (INR crore)
Maize (Corn)	276
Wire Ropes, Galvanised	258
Parts of Mechanical Appliances	104
Cotton, 27.0 M	90
Onions Dried	73
Beans	69
Polymers Of Vinyl Chloride	53
Wire Ropes, Black	52
Pigeon Peas	44
Nickel Compounds	43

Source: DGCIS, Government of India (April 2023 to March 2024)

2.4.2 Top 10 Exporting Countries from District

Table 2-3 - Top 10 Exporting Countries from District

Sr. No	Country	Export Value (INR crore)	Key Products Exporting to the country
1	U S A	365	Starch, Yellow, Wire Ropes, Sesamum seeds
2	Malaysia	291	Polymers, Parts of Mechanical Appliances, beans
3	U A E	282	Cotton, Yellow, Starch, Maize, Broken rice
4	Vietnam	186	Indian Cotton Staple, grey, Parts of mechanical Appliances, catalysts
5	China	153	Indian cotton of staple length 28.5mm, Grey, Indian cotton of staple length 34.5mm, activated carbon
6	U K	136	Wire, Ropes, Jam and Jellies, Safety Razor Blades
7	Netherland	135	Starch of Maize, Glucose Liquid, Indian cotton of staple length 28.5mm
8	Canada	91	Wire Ropes, Disposable Cartridge, Jams and Jellies
9	Italy	82	Onions Dried, Wire ropes, Bengal Gram
10	Saudi Arab	75	Tubes of Polythene, Plating materials, Jam & Jelly

Source: DGCIS, Government of India (April 2023 to March 2024)

2.5 Potential Export Product Profile

Jalgaon which is already strong in textile and gold ornaments export has shown a peak growth in Agricultural sector with new technology in process leading to growth of number of products ready for export. Following are the new prospect products for export in near future

Table 2-4 Potential export products

Sr. No	Product Name	Sector
1	Cotton	Agriculture / Horticulture
2	Groundnut	Agriculture / Horticulture
3	Kogata Dal Mill	Agriculture / Horticulture
4	PP Mats	Plastic
5	PVC pipes (Irrigation system)	Plastic
6	Stranded Wire	Iron & Steel
7	Maize starch	Food processing
8	Dried onions	Food processing
9	Beans and peas	Agriculture / Horticulture
10	Garment	Textile
11	Parts of mechanical appliances	Mechanical

Sr No	Product Name	Sector
12	Brakes	Mechanical
13	Mango & Guava pulp	Food processing
14	Pickle	Food processing
15	Godhadi	Handicraft
16	Bulk Drug	Pharmaceutical

Source: DGCIS, Government of India (April 2023 to March 2024)

2.6 Major Clusters in Jalgaon District

Below mentioned table illustrates major clusters in the district,

Table 2-5 Clusters in Jalgaon

Cluster	Major product	No. of Units
Plastic Mat Cluster Jalgaon	P. P. Mats	70-80
Gold Ornaments Cluster	Gold & Silver Ornaments	39
M/s Sai Engineering Cluster	Engineering and Automobile Electrical and Allied products	20

Source: District Industries Centre (DIC), Jalgaon

2.7 Major Industrial Units in the District

Some of the oldest industries are still the prominent one when it comes to contribution to District GDP and employment for Jalgaon. Large-scale industries present in district are

Table 2-6 Major Industrial units

Company name	Sector	Activity
Jain Irrigation System Pvt Ltd	Agricultural Equipment's	Jain Irrigation is also the largest manufacturer of plastic pipes in India covering a wide range of pipes and fittings
Jain Farm Fresh Foods Ltd	Agricultural process products	Jain Farm Fresh is the Largest Mango Processor in the World and the second largest processor of Dehydrated onion in the World
Khambete Kothari Cans and Allied Products Pvt Ltd	Manufacturing	Internationally accepted high-quality milk cans & pioneer producer of single joint steel and one-piece Monoblock design cans which enhanced concept of clean milk procurement.
Paradise Polymers Ltd	Manufacturing	Paradise Polymers Ltd manufactures packaging products. The Company offers plastics film for print lamination and confectionery products
Rajmal Lakhichand Jewelers Pvt Ltd	Jewels and Gems	RL Jewels is the voice of the Indian jewelry industry, providing high quality jewelry products
Supreme Industries	Manufacturing	Supreme Industries Limited is India's leading plastic processing company
Orient Cement	Manufacturing	one of the fastest growing and leading cement manufacturers in India

Source: District Industries Centre (DIC), Jalgaon

2.8 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

Table 2-7 Key Identified Export Issues

Category	Issues	Relevant Government Authority
Regulatory Support	Availability of easy and user-friendly processes for export licensing and certifications	Central Government Authorities
	Local Customs for clearance of Export goods	Central Government Authorities
Institutional Support	Training program should be conducted to know the latest updates in foreign trade policies	State Government Authorities
	Company knowledge related training centers to be established	State Government Authorities
	Information of organic farming scheme should be made available	State Government Authorities
Promotional Support	Permanent Exhibition Centre at district place with Govt. support should be established	State Government Authorities
	Organizing trade fairs, Buyer-Seller meets	Central and State Government Authorities
	Availability of buyer market data	Central and State Government Authorities
Industrial Infra	Sector specific training for skilled labour	State Government Authorities
	Testing facilities regarding increasing production	State Government Authorities
	Requirement of Inland Container Depot	State Government Authorities
	Requirement of Truck Terminus	State Government Authorities
Logistic Infra	Improvement in road transportation facilities (conversion of existing highways into multi-lining, quality of roads, etc.). Connectivity to upcoming Jalna dry port	State Government Authorities
Finance	To compete with global export market, exporters need credit facilities with extremely competitive rates of interest	Central Government Authorities
	Reduction/exemption in export duty exemption will reduce cost of production	Central Government Authorities
	Reduction in duty payback time	Central Government Authorities
Agriculture Sector	Agriculture sector - Information of organic farming scheme should be made available	State Government Authorities
	Lack of human power. Need more trained and profile specific human resource	State Government Authorities

2.9 Export Promotion Initiatives by District

2.9.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Council (DEPC) in the state. The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector and Task Force Committee under the Chairmanship of General Manager, District Industries Centre (DIC).

The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- ▶ Preparation of District Export Action Plan for 5 years
- ▶ Co-ordination with DGFT, EPCs and Associations for export promotion
- ▶ Promotion of GI, ODOP and Handicraft, Agri and Horticulture products
- ▶ Identify diversification opportunities for exports
- ▶ Preparation of export database with help of DGFT
- ▶ Hold meetings of District Export Promotion Council (DEPC), Trade fairs and B2B meetings
- ▶ Ensure availability of infrastructure at district level such as warehousing, cold storage, marketing, R&D and testing laboratories etc.
- ▶ Availability of export credit for exporters
- ▶ Grievance redressal mechanism at district level

The Jalgaon district's DEPC meetings and outreach program details are as mentioned below,

Table 2-8 Actions taken

Sr No	Date	DEPC meetings/Outreach Program Details
1	20.12.2020	Formation of District Export Promotion Council (DEPC) under chairmanship of Hon. District collector
2	14.09.2021	DEPC Meeting for discussion on Export Action Plan, ODOP and suggestions for export promotion
3	24.09.2021	Discussion on District Export Action Plan and Vanijya Utsav event
4	19.01.2023	Discussion on District Export Action Plan, ODOP and suggestions for export promotion
5	31.05.2023	Discussion on Annual Export Action Plan (five years)
6	26.10.2023	Discussion on District Export Action plan
6	26.11.2024	Discussion on District Export Action plan, ODOP and IGNITE

Source: District Industries Centre (DIC), Jalgaon

3 District Export Promotion Strategy

3.1 Diversification Opportunities for identified export potential product

The Opportunities identified as below are the most suitable and ready to sell market for that specific product. Listed countries are already tapped by other states and we have an established trade relation with the country. Another factor is the huge demand of similar products, currently catered by other countries.

European market & USA is a still a huge market with untapped potential for many of the products produced. As other states are already in a trade relation with these countries, Jalgaon can use it as an advantage.

The below mentioned table illustrates diversification opportunities for identified export potential products of the district,

Table 3-1 Diversification opportunities for major export products

Name	HS code Name	HS code	Diversification Opportunities
Jalgaon Banana	Fresh Bananas	08039010	Nepal, Kuwait, European Union, United States, Russian, Federation, China, Belgium, Germany, Japan, Netherlands
	Bananas, Including Plantains, Fresh or Dried Other	08039090	USA, Nepal, Saudi Arab, Iraq, Belgium, Bahrain, Maldives, Kuwait, European Union, Russian Federation
Plastic PVC Pipes	Tubes, pipes, hoses, fittings, PVC pipes, wastes pipes, etc	3917	Bangladesh, European Union, Spain, Netherland, China, Japan, Kuwait

Source: DGCIS, Government of India (April 2022 to March 2023)

3.2 Export Promotion Strategy

Below mentioned table illustrates strategy categorization and recommended strategy,

Strategy Category Types:

- ▶ **Short Term (0 to 2 yrs.)**
- ▶ **Medium Term (3 to 5 yrs.)**
- ▶ **Long Term (5 to 10 yrs.)**

Table 3-2 Export Promotion Strategy

Category	Strategy time frame	Issues	Export promotion strategy	Relevant Government Authority
Regulatory Support	Short term	Availability of easy and user-friendly processes for export licensing and certifications	Availability of easy and user-friendly processes for export licensing: ISO 9001-2015 ISO, GMP, HACCP, HALLAL licenses	Central Government Authorities
	Short term	Local Customs for clearance of Export goods	The process to avail this facility should be expedited	Central Government Authorities
	Short term	Awareness Program of regulation and norms for Plastic	Training centres to conduct regular activities and motivation for gaining industrial knowledge to be made	State Government Authorities
Institutional Support	Short term	Training program should be conducted to know the latest updates in foreign trade policies	DGFT should organize training for latest update in foreign trade policy to encourage and promote direct export of agro products by farmers	State Government Authorities
	Short term	Company knowledge related training centers to be established	Existing facilities should be used efficiently at immediate basis	State Government Authorities
Promotional Support	Medium term	Permanent Exhibition Centre at district place with Govt. support should be established	DIC should work as district Export Hub and set up a permanent Exhibition Centre at district and organize trade fairs, Buyer-Seller meets	State Government Authorities

Jalgaon District Export Action Plan

Category	Strategy time frame	Issues	Export promotion strategy	Relevant Government Authority
	Medium term	Organizing trade fairs, Buyer-Seller meets	DIC should work as district Export Hub and set up a permanent Exhibition Centre at district and organize trade fairs, Buyer-Seller meets	Central and State Government Authorities
	Short term	Availability of buyer market data	The concern agencies should ensure availability of international buyer market data to expedite export	Central and State Government Authorities
Industrial Infra	Long term	Sector specific training for skilled labour	Training centres to conduct regular activities and motivation for gaining industrial knowledge to be made	State Government Authorities
	Long term	Testing facilities w.r.t increasing production	Allotment of proper resources to keep the facility functional	State Government Authorities
	Medium term	Requirement of Inland Container Depot.	The request to be taken to Maharashtra state warehousing corporation	State Government Authorities
	Medium term	Requirement of Truck Terminus	The request to be taken to Maharashtra state Truck terminal authority	State Government Authorities
	Medium term	Requirement of Warehouse and cold storage facility	The process to avail this facility should be expedited	State Government Authorities
Logistic Infra	Medium term	Improvement in road transportation facilities (conversion of existing highways into multi-lining, quality of roads, etc.).	Plan the upcoming projects with a broader perspective	State Government Authorities
	Long term	Dedicated freight corridor (DFC) to boost export in the district.	The process to avail this facility should be expedited	Central Government Authorities

Source: District Industries Centre (DIC), Jalgaon

3.3 Key Department Contacts

- ▶ **Export Commissioner and Development Commissioner (Directorate of Industries), GoM**
Address: New Administrative Building, Madam Cama Road, Opp. Mantralaya, Mumbai – 400 032
Email: didci@maharashtra.gov.in
Phone: 022 22028616

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